

2012 Results: Targets were met



Media Release: Fehraltorf, 24 April 2013

Summarised consolidated annual results 2012

Product sales rose by 3.6% and maintenance sales by 10.3%. The latter now account for 40% of the total.

In the balance sheet shareholders' equity increased from EUR 154.5 m to

EUR 165.8 m. Net cash grew to EUR 39.8 m, resulting in a gearing of –24.0%.

A dividend of CHF 0.71 per share will be proposed to the annual meeting (2011: CHF 0.65).

Group key figures (January – December)

in EUR million	2012	%	2011	%	Change
Turnover	254.1	100.0	239.3	100.0	+6.2%
Gross profit	183.4	72.2	170.1	71.1	+7.8%
Personnel expenses	113.5	44.7	105.9	44.3	+7.2%
Structure cost	43.5	17.1	39.1*	16.3	+11.3%
EBIT	24.7	9.7	23.9	10.0	+3.3%
Financial result	0.0		–0.3		
Profit for the period	19.3	7.6	19.0	7.9	+1.6%

* In 2011, structure costs were reduced by the release of EUR 2.1 m of accruals (which were created in 2010). Pro forma for this release, EBIT increased by 13.3% in 2012.

Turnover in the first quarter of 2013 amounted to EUR 57.7 m, a decline of –1.7% over a very strong Q1 2012, reflecting a decrease in various markets (China, Spain, Germany and export countries) since September 2012. Product sales fell by 6.7% while maintenance sales increased by 5.3%.

For 2013 agta record expects a more or less stable turnover. Margins should not be affected. The group is developing an ambi-

tious program of acquisitions and is preparing a number of projects aiming at boosting organic growth.

The 2012 annual report and additional information are available at

<http://shareholders.agta-record.com>.

Next media release

Q2 2013 sales, 29 July 2013 (after trading)

About agta record

Ranking among the top players in the global market for automatic pedestrian doors, agta record calls on its integrated technological and commercial know-how. The Group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Headquartered in Switzerland, agta record sells its products and services across the globe and is directly present with subsidiaries in 14 countries. agta record is listed on Euronext Paris, foreign stocks.

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