# Better performance than expected



Media release: Fehraltorf, 5 September 2012

# First half-year 2012

The Board of Directors of agta record approved the consolidated financial statements for the first six months of 2012 on 3 September 2012 based on a review by its auditors (KPMG).

During the first six months of 2012, product sales grew 7.4%. The gross margin benefited from a strong performance in maintenance sales (+ 10.3%) and increased sourcing in Asia. Personnel expenses were well under control despite a higher than expected use of external labour.

The impact of exchange rate movements was limited as the Swiss Franc was staying on an elevated level.

The gearing improved to –18.1% based on EUR 37.6 m of liquidity and EUR 9.3 m of interest-bearing debt.

In the second half of 2012, growth is likely

to be less strong. Our expectations for operational profit remain unchanged.

Hubert Jouffroy, Chairman of the Board, phone +33 6 07 44 56 12, and Stefan Riva, CEO, phone +41 44 954 92 89, are available to answer questions on 6 September.

### Half-Year Financial Report

The complete half-year financial report as well as all financial information is published online in the shareholders' section of the Group website http://shareholders.agta-record.com.

G-record.com

The Group also publishes all relevant financial information online via the accredited media publisher: www.actusnews.com.

#### Next media release

3rd quarter turnover, on 25 October 2012 (after trading).

## Group key figures (January - June)

| In MEUR               | 30.06.2012 | %      | 30.06.2011 | %      | Variation |
|-----------------------|------------|--------|------------|--------|-----------|
| Turnover              | 121.7      | 100.0% | 112.1      | 100.0% | +8.6%     |
| Gross profit          | 88.5       | 72.7%  | 79.8       | 71.2%  | + 10.9%   |
| Personnel expenses    | 57.0       | 46.8%  | 52.4       | 46.7%  | +8.8%     |
| Structure cost        | 20.7       | 17.0%  | 19.3       | 17.2%  | +7.3%     |
| EBIT                  | 9.5        | 7.8%   | 6.8        | 6.1%   | +39.7%    |
| Financial result      | 0.0        |        | -0.6       |        |           |
| Profit for the period | 7.3        | 6.0%   | 4.6        | 4.1 %  | +58.7%    |

#### About agta record

Ranking among the top players in the global market for automatic pedestrian doors, agta record calls on its integrated technological and commercial know-how. The Group's extensive expertise covers the design, production, marketing, installation and maintenance of a large range of automatic doors.

Based in Switzerland, agta record is present with subsidiaries in 50 countries around the world.

agta record is listed on Euronext Paris, foreign stocks, ISIN: CH0008853209

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